



January 2010

RE: Consumer protection laws enacted in the CPSIA of 2008

To whom it may concern:

LaMotte Company, Inc. manufactures products that are in compliance with all federal, state, and local regulations. Specifically regarding compliance with the CPSIA 2008 regulations relating to children's products, LaMotte is exempt as its testing products are not children's products. Section 3(a)(16) of the Consumer Product Safety Act, as amended by section 235(a) of the CPSIA, defines "children's product" as a "consumer product designed or intended primarily for children 12 years of age or younger."

Product safety is of concern to LaMotte Company and we have taken strides to increase our customers' awareness of products that contain lead. Our water samplers used to contain a Lead Sounding Weight to enable the unit to sink into the body of water being tested. This weight has recently been replaced with a coated zinc weight. All kits that contain lead weighted products are clearly marked and the lead items are also marked. It is our continued goal to re-engineer any and all remaining lead weighted products.

This General Conformity Certificate is intended solely for Companies who purchase educational or consumer products directly from LaMotte Company, Inc.

Sincerely,

Dawn M. Hofstetter

Dawn M. Hofstetter
Director of Safety
Regulatory Compliance Coordinator
dhofstetter@lamotte.com

Helping people solve analytical challenges since 1919.

802 Washington Avenue • PO Box 329 • Chestertown • Maryland • 21620 • USA
p 410-778-3100 • f 410-778-6394 • www.lamotte.com